

# INNOVATE YOUR STORY

at [careers.geappliances.com](https://careers.geappliances.com)

## Contract Sales

Choose the GE Appliances Contract team to be at the forefront of the ever-evolving builder industry, where you'll thrive on innovation and collaboration, working alongside experienced professionals and gain real-world experiences.

The Contract Sales Co-op offers hands-on experience in sales operations, customer engagement, and process optimization. Co-ops support impactful measures to our business, including key account onboarding, assisting National Account Managers and the Headquarters Sales Operations team.

Through structured training and cross-functional collaboration, interns develop problem-solving, data analysis, and strong communication skills—making this role a strong foundation for a role in sales, operations, or the Commercial Development Program.

### Why You Want This Experience

- Engage directly with customers and industry professionals
- Build foundational sales competencies and enhance your problem-solving skills
- Learn to navigate tools and perform data analysis
- Understand and apply process excellence in a fast-paced environment
- Develop strong communication skills through cross-functional collaboration



"During my time on the Contract Direct Sales team, I worked closely with National Account Managers to onboard and manage National customers. This role provided me with valuable exposure, allowing me to collaborate not only with Regional and National managers but also with the Commercial Development Program. It has been an incredible experience that has significantly contributed to my career growth."

-Logan



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