

INNOVATE YOUR STORY

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Fulfillment

The Fulfillment organization is the central nervous system of our end-to-end supply chain and ensures we get the right product to the right place at the right time and at the right cost to the business. Fulfillment is at the hub of our Sales and Operations Planning (S&OP) processes and works hand in hand with every function within GEA- Sales, Marketing, Product Management, Finance, Manufacturing, Sourcing, Quality and Distribution.

It all starts with demand planning- working with our customers and commercial teams to understand our promotional strategy and economic factors to generate a consensus forecast. After generating a demand plan, we work with our plants and suppliers to make sure we have capacity and capability to serve that demand. We also work on long-term supply plans- ensuring capacity increases/decreases and determining what the plant production plans will look like out into the future. After Supply Plans are developed, we will work with the Distribution team to position our approximately \$2B of inventory at the right warehouses to ensure warehouse availability. Fulfillment works hand in hand with our finance team to monetize and project out our sales/EBIT financial forecasts and future inventory projections.

Why You Want This Experience

- Work cross functionally across Supply Chain for S&OPs
- Able to work collaboratively with all functions in the business
- Able to understand the end-to-end supply chain and how to orchestrate to achieve desired outcomes
- Learn how to use big data sets to find problems



“While in Fulfillment, I had the opportunity to work on our forecasts and demand planning for our frontload laundry. I was able to work with our systems and learned a lot about the overall flow in how our business operates both in Louisville, as well as overseas through this role.”

- Daniel



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